Aimee sees Monica—a girl from her class whom she doesn’t know except by name—running out of a jewelry store. Aimee thinks, “She must have stolen something and is running away.”

Aimee shares that suspicion with some friends.

Aimee is 1_______________ Monica’s behavior to her 2_______________.

In fact, Monica got a phone call saying that her Mom had been rushed to the hospital, and she was racing to meet her there.

Her behavior was actually due to the 3_______________, and so Aimee had made the 4_______________ error.

The idea that people usually attribute others’ behavior either to their 5_______________ dispositions or to their 6_______________ situations was proposed by Fritz 7_______________.

Because Aimee’s incorrect beliefs about Monica are negative, she is predisposed to develop a negative 8_______________ toward Monica and to behave accordingly if other influences are 9_______________ (strong/minimal).

her attitude is 10_______________ (specific/not specific) to the behavior, and she is keenly 11_______________ of her feelings.

When Aimee learns the truth about Monica’s behavior, she experiences 12_______________, because her new understanding now conflicts with her past behaviors.

Answers may be found in the Appendix at the end of this booklet.
Calvin does not belong to a fraternity. His friend Theo has pledged with Omega Psi. Although they once were close, they have drifted apart because Theo is

1. his thinking and behavior to the standards set by his fraternity brothers.

Research by Solomon 2 identified factors that may have contributed to Theo's changed behavior, including the following:

Theo was made to feel

3. by upper-classmen when he was pledging.

The other Omega Psi fraternity brothers were

4. in their views.

Theo 5. Omega Psi's status and attractiveness on campus.

Changing his behavior in order to gain his fraternity brothers' approval meant that Theo was succumbing to 6. social influence.

David, the president of Theo's fraternity, has ordered all pledges to befriend only fellow fraternity brothers.

Because David is considered a legitimate 7. figure,

Theo obeys his order. As Stanley 8. 's research results would predict, Theo refuses to associate with Calvin, who does not belong to his fraternity.

Theo's fraternity sets the social 9. for brothers' behavior, and not one brother veers from the rules, so there are no 10. for defiance.

Answers may be found in the Appendix at the end of this booklet.
Two new biology majors, Wynona and Jason, have been hired as work-study students in the lab. As the days and months go by, their liking for each other will most likely increase. This is because of the __________ effect, which according to psychologists is adaptive; our ancestors survived because they found that what was different was potentially dangerous, and what was __________ was safe. Wynona and Jason also find each other __________, which contributes to their budding relationship. Wynona and Jason begin dating and, as they get to know each other, their liking increases because they __________ (share/do not share) interests and values. Also, because they both feel that the benefits of their relationship outweigh the costs, the __________ theory predicts that the relationship will grow and develop. Using the __________ theory of emotion to explain what has now become passionate love between Jason and Wynona, Elaine __________ would identify the ingredients of their love as physical __________ and cognitive __________. With time, their passionate love may develop into __________ love, which is characterized by equal giving and receiving by both partners, or __________ both revealing their dreams and worries, or self-